



# PRESS RELEASE

# UTILE announces its Brokerage, Partnering, Investment and Networking Event on 17-18 October 2019

UTILE project will gather in Trieste promising health and life science projects funded under FP7 and Horizon 2020 to valorise their research results.

BRUSSELS, October 4, 2019 – UTILE Project, funded by the European Commission under the H2020 Funding Programme, has the pleasure to announce UTILE Brokerage, Partnering, Investment and Networking Event - Valorisation of Research Results from Healthcare Projects on October 17<sup>th</sup> and 18<sup>th</sup> 2019 in Trieste, Italy, in the framework of the most important international event dedicated to the Life Science sector, the Meet in Italy for Life Sciences 2019. The workshop will gather promising health and life science projects funded under FP7 and Horizon 2020 to offer them valorisation support for their research results. The workshop, led by acknowledged experts, will focus on IP management, access to finance and commercialization routes.

## Improve the exploitation potential of research results for ended health-related EC-funded projects

UTILE project aims at carrying forward FP7 Health and Horizon2020 SC1 project results by set of online and offline tools such as trainings, workshops and brokerage events.

The UTILE Pitching Academy in Health Tech specificities (17<sup>th</sup> October, 14:30-18:00) will support investment readiness level raising by interactive exchange between the presenters from selected UTILE companies and projects and the experienced coaches, investors and the audience (possible role play), a collaborative, practical and demonstrative exercise that will assist entrepreneurs to develop and improve specific skills according to their needs focused on pitching.

The UTILE Workshop Valorisation of Research Results from Healthcare Projects (18<sup>th</sup> October, 09:00-12:30) will focus on understanding and raising Venture Capital in health-tech context, business development and partnering with industry and access to public funding supporting health-tech projects and companies. In the afternoon, a Pitching Session is planned at 13:30 where selected UTILE projects will have the opportunity to pitch in front of investors and industry representatives, as well as discuss investment or partnering opportunities.

All events mentioned above will take place in Magazzino Molo IV in Trieste (location: Molo IV - Corso Camillo Benso Conte di Cavour 3, 34132 Trieste, Italy).











During the MIT4LS2018, the **2nd UTILE** <u>Business and Innovation Training Workshop</u> and the <u>Brokerage</u> <u>Event</u> gathered 9 promising projects who rated the event as relevant to their expectations. Watch the <u>video</u> of the UTILE workshop organized during the MIT4LS2018! The first UTILE event was organised in Sofia (15<sup>th</sup> June 2018) and the third one in London (11 July 2019).

## UTILE project – the marketplace for the health sector

UTILE analysed all finished Health projects within FP7 and H2020 and identifies the research results with the highest potential for further valorisation and exploitation. For the players in the life science and health sector involved in R&D, business development or commercialisation activities UTILE created the EU-Health innovation marketplace an online tool to valorise FP7 Health and Horizon2020 SC1 project results. The Marketplace is the place where Innovation Providers (such as research centres, universities and research groups) and Innovation Developers (such as big pharmaceutical and biotech companies) can meet each other and encourages to work together. The Marketplace provides services and tool boxes to improve the valorisation potential of health research projects and offer matchmaking opportunities with the industry and investors who are therefore able to find promising research ideas, ready to commercialize. For further information about UTILE please visit <a href="https://www.health-breakthrough.eu/">https://www.health-breakthrough.eu/</a>

#### **UTILE PARTNERS**













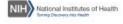












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